

**Empower Your Investments** 

15 August 2022



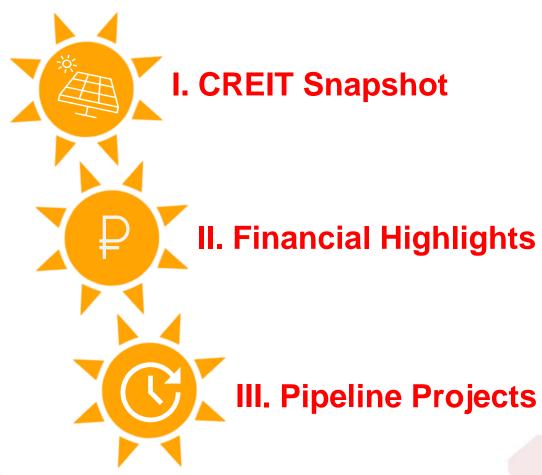
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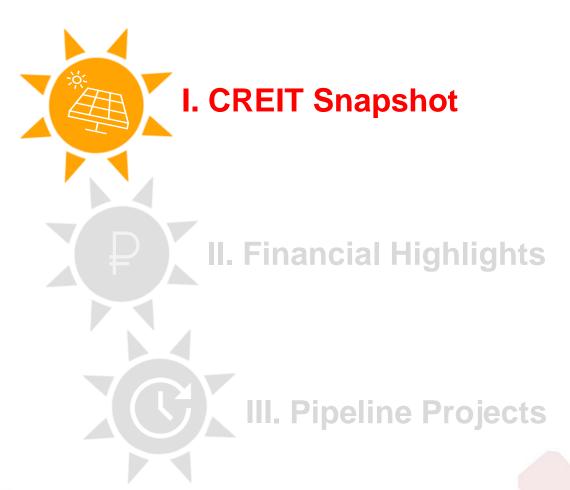
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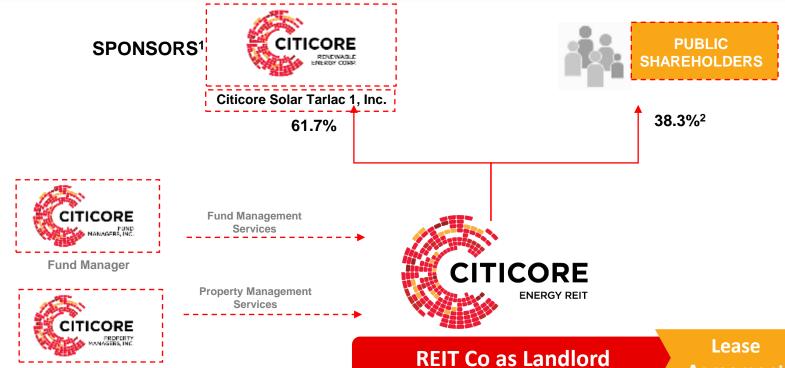






## **CREIT Overview**

**Property Manager** 





**Agreement** 

**Tenants / Power COs** 

**Solar Plant** 





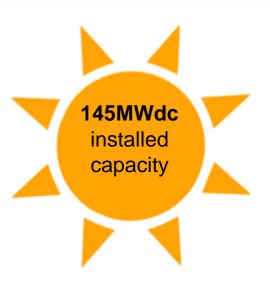
Rental **Payment** 

\*Guaranteed Base Annual Lease payable on equal monthly installments

\*\*Variable Lease equivalent to 50% of the incremental gross revenue earned by the Lessees from its agreed base lease revenue for the current fiscal year



- Sponsors: Citicore Renewable Energy Corp (CREC), Citicore Solar Tarlac 1
- Public Float Post-offer structure, with exercise of over-allotment option 327,273,000 shares (equivalent to 15% of the offer size)

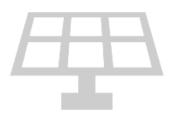




Third largest in the installed capacity

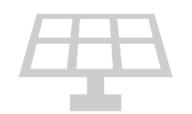






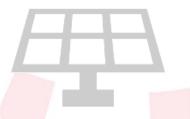
1,987,138 sqms of land assets in its portfolio





Enjoys 100% occupancy, backed with 20.8 years Weighted Ave Lease Expiry





Partnerships with quality multinational companies as customers since 2015

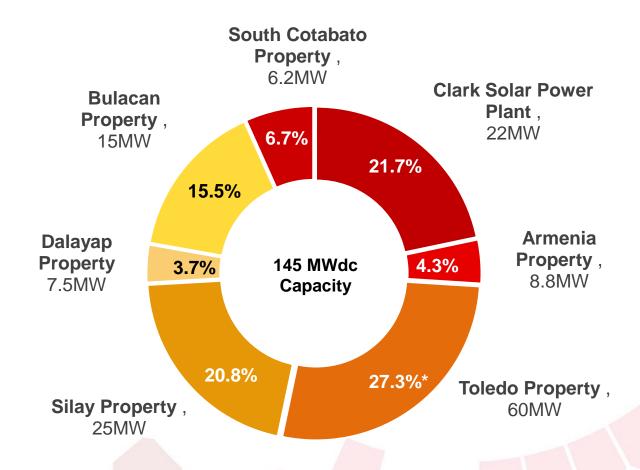




Agro-solar Initiative awarded by Cicero and ECCP

## 145MWcd Installed Capacity





## 200 hectares

## **Clark Solar Power Plant**



#### Property:

- · Leasehold Land
- Solar Asset

Land Area: 250,318 sqm Installed Capacity: 22.3MW<sub>PDC</sub>

Grid: Luzon

Land Lease Expiry: Sep 2039 Appraised Value: 3,102 ₱ Mn

**Tenant: CREC** 

Expiration of Tenancy: Sept. 4, 2039

Type of Income: Property Lease

## **Armenia Property**



Property:Freehold Land

65

Land Area: 138,164 sqm Installed Capacity: 8.8MW<sub>PDC</sub>

Grid: Luzon

Land Lease Expiry: N/A
Appraised Value: 687 ₱ Mn
Tenant: Citicore Tarlac 1

Expiration of Tenancy: Oct. 31, 2046

Type of Income: Land Lease

## **Silay Property**



Property:

Leasehold Land

**Land Area**: 431,408 sqm

Installed Capacity: 25.0MW<sub>PDC</sub>

**Grid:** Visayas

Land Lease Expiry: Oct 2040
Appraised Value: 2,885 ₱ Mn
Tenant: Citicore Negros Occidental
Expiration of Tenancy: Oct. 31, 2040

Type of Income: Land Lease

#### **Dalayap Property**



Grid: Luzon

Land Area: 103,371 sqm

Installed Capacity: 7.5MW<sub>PDC</sub>

Land Lease Expiry: Oct 2040

Expiration of Tenancy: Oct. 31, 2040

Appraised Value: 470 ₱ Mn

Type of Income: Land Lease

Tenant: Citicore Tarlac 2

#### Property:

Leasehold Land

**Land Area**: 730,000 sgm

Installed Capacity: 60.0MW<sub>PDC</sub>

**Toledo Property** 

Property:

Leasehold Land

Grid: Visayas

**Land Lease Expiry**: May 2041 **Appraised Value**: 3,777 ₱ Mn

Tenant: Citicore Cebu

Expiration of Tenancy: May 31, 2041

Type of Income: Land Lease

## **New REIT Assets**

### **Bulacan Property**



Property: Freehold Land Land Area: 253,880 sqm Installed Capacity: 15.0MW<sub>PDC</sub>

Grid: Luzon

Land Lease Expiry: N/A
Appraised Value: 2,484 ₱ Mn
Tenant: Citicore Bulacan

Expiration of Tenancy: Dec. 31, 2046

Type of Income: Land Lease

## **South Cotabato Property**



Property: Freehold Land Land Area: 79,997 sqm Installed Capacity: 6.2MW<sub>PDC</sub>

Grid: Mindanao

Land Lease Expiry: N/A
Appraised Value: 1,068 ₱ Mn
Tenant: Citicore South Cotabato
Expiration of Tenancy: Dec. 31, 2046

Type of Income: Land Lease





100% occupancy backed with 20.8 years WALE

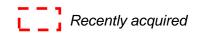
# Portfolio Occupancy



1:1 Asset to Tenant Ratio

CREIT Property	Tenants Lease term (in years)			
Clark	25.0			
Armenia	25.0			
Toledo	19.4			
Silay	18.8			
Dalayap	19.0			
Bulacan	25.0			
South Cotabato	25.0			
	20.8			

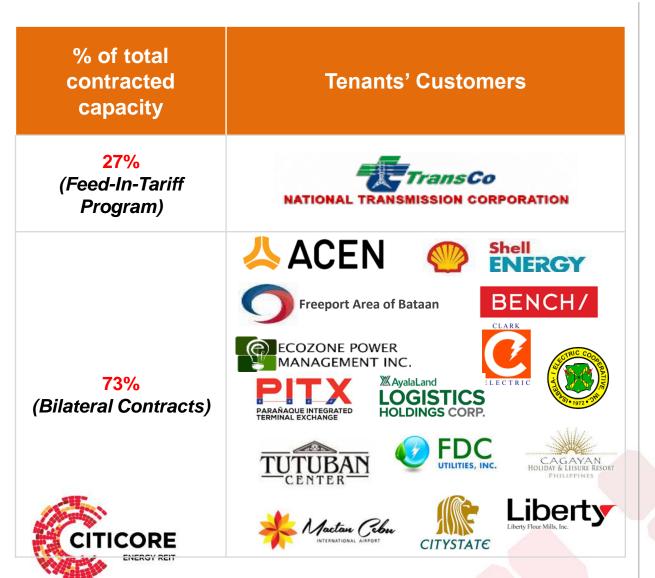




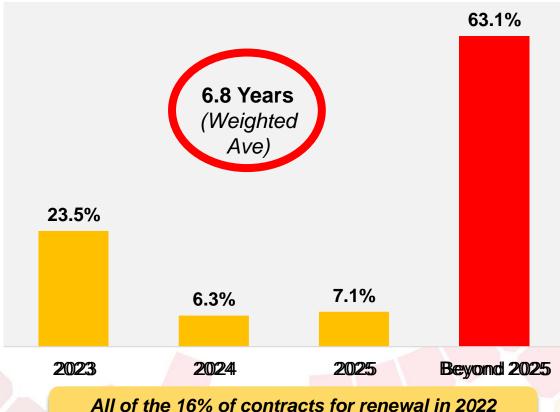
years

**WALE** 

Tenants with blue-chip customers



## **Off-take Contract Renewal of Tenants' Customers**



have been 100% renewed

## Sustainable Investing



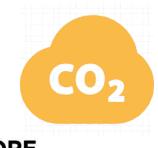
## **Agro-Solar Concept**

Citicore Group **pioneered the "agro-solar" concept** in the Philippines, which allows solar plants and vegetable farmers to coexist on the land where the solar power plants are operated. This agro-solar initiative aims to **provide livelihood and augment income** of the farmer communities where the Properties are located.



## **Community Building Activities**

The Citicore Group has also implemented other community building activities, such as training programs to provide scholarship and employment opportunities to local communities where the Properties are located **for inclusive growth**.



#### **Reduction in CO2 Emissions**

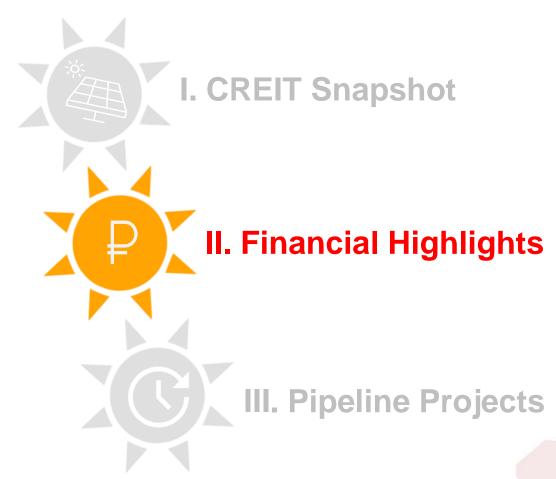
The Company's estimates that the Clark Solar Power Plant and the solar power plants operated on the Leased Properties are able to reduce approximately 231,720 tons of CO2 annually, or an aggregate of 7,000,000 tons of CO2 for the entire design life of the power plants.

## **Dark Green Rating**



## **Finalist**







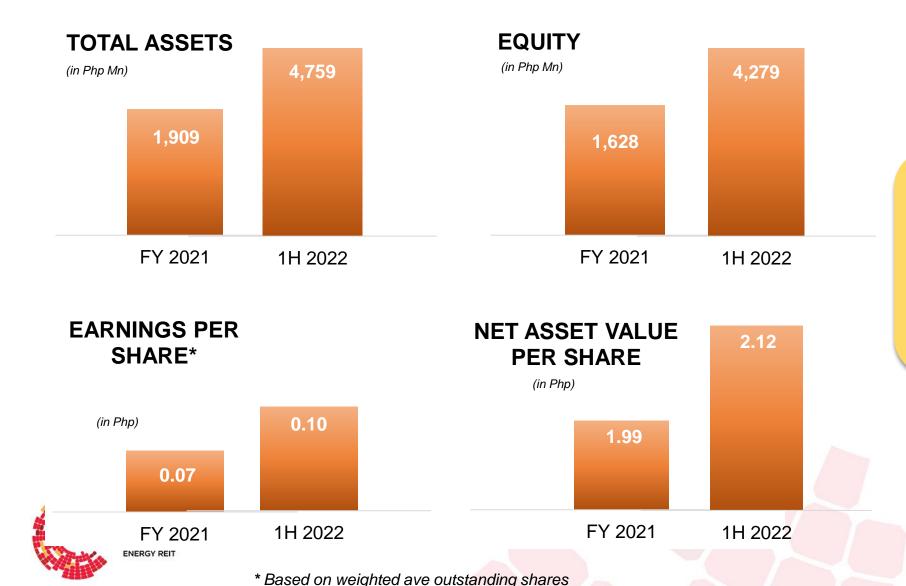
## **Strong Financial Performance**

In PhP	1H 2022	1H 2021	%
Revenues	663,583,100	130,726,668	408%
Sale of electricity	-	130,726,668	-100%
Lease revenue	663,583,100	-	100%
Cost of services	47,621,375	33,456,406	42%
Gross profit	615,961,725	97,270,262	533%
Operating expense	8,757,802	6,395,320	37%
Income from operations	607,203,923	90,874,942	568%
Finance costs	- 7,720,353	- 26,981,688	-71%
Others – net	1,653,166	25,306,612	-94%
Income before tax	601,136,736	89,199,866	574%
Income tax expense	-	-	-
Net income after tax	601,136,736	89,199,866	574%

- 1H2022 revenues: pure leasing revenues as REIT company, previously RE company with revenues from sale of electricity
- GP Margin 92.8%
- Income from Operations P607.2mn; EBITDA P642.9mn w/ 97% EBITDA margin
- P601mn NIAT, with NIAT margin of 90.6%



# **Healthy Balance Sheet**



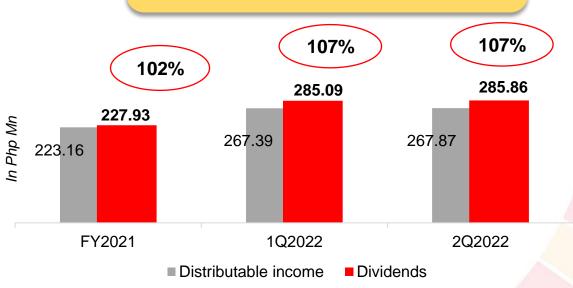
- CREIT is unlevered and has zero debt
- Ready to take on debt of up to 35% of deposited property to support future growth

## **Attractive Dividends**

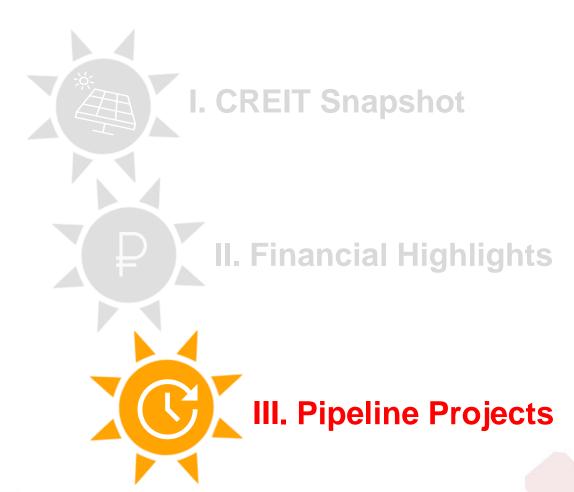
In PhP Millions	FY2021 Actual	1Q2022 Actual	2Q 2022 Actual
Net income	225.88	300.33	300.81
Straight-line rent adjustment	(2.72)	(32.94)	(32.94)
Distributable income	223.16	267.39	267.87
Depreciation	61.75	17.70	17.99
Funds from operations (FFO)	284.91	285.09	285.86
CapEx on existing investment properties	-	-	-
Adjusted funds from operations (AFFO)	284.91	285.09	285.86
AFFO Payout ratio	80%	100%	100%
Dividends	227.93	285.09	285.86
Total dividends as percentage of distributable income	102%	107%	107%
Dividends per share	0.035	0.044	0.044



# On-time dividends & above 90% minimum requirement of distributable income

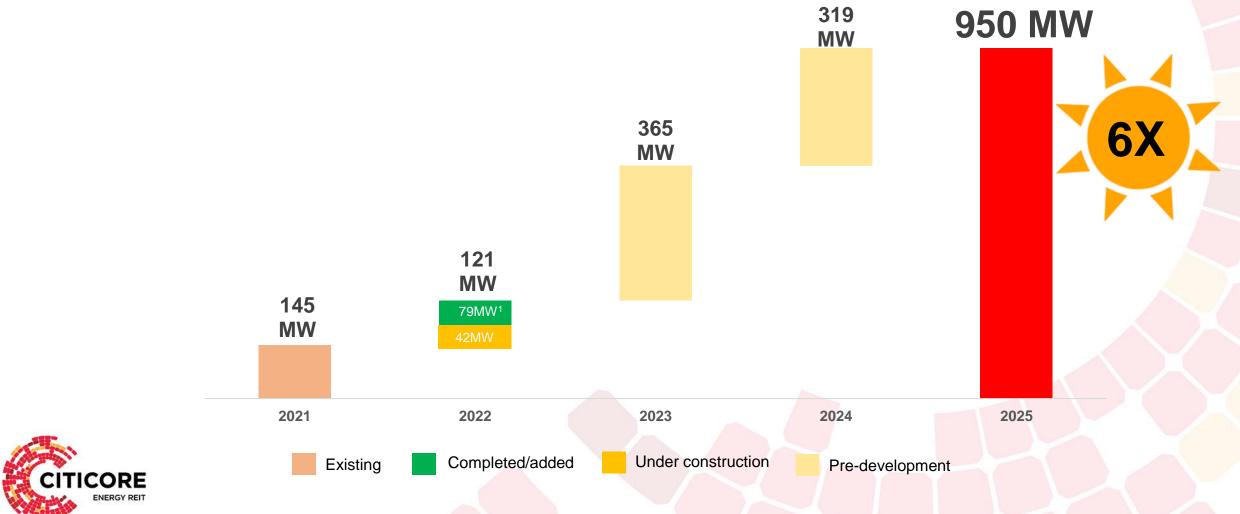


	Dividend Declaration	2021 Year- end	1Q 2022	2Q 2022
F	Payment Date	04 Apr 2022	24 Jun 2022	14 Sep 2022
C	Cash Dividends per share	Php 0.035	Php 0.044	Php 0.044
0	Annualized Dividend Yield based on <sup>(1)</sup> IPO Price and <sup>(2)</sup> Share Price at Declaration Date	5.46% <sup>1</sup>	7.08%²	7.33% <sup>2</sup>





# **Potential Growth For Project Pipeline**



# **Potential Growth For Project Pipeline**

Project Name	Capacity (MWpDC)	Investment Type	Status	Completion Date
AFAB Solar Rooftop Phase 1	6.5	Solar Rooftop PV System	Completed + Commissioned	2021
Arayat-Mexico Solar Farm Phase 1	72.0	Land + Solar Farm	Completed + Commissioned	2022
Arayat-Mexico Solar Farm Phase 2	42.0	Land + Solar Farm	Construction	2022
Zambales Solar Farm	65.0	Land + Solar Farm	Pre-Dev't	2023
Batangas Solar Farm "A"	90.0	Land + Solar Farm	Pre-Dev't	2023
Batangas Solar Farm "B"	40.0	Land + Solar Farm	Pre-Dev't	2023
Batangas Solar Farm "C"	170.0	Land + Solar Farm	Pre-Dev't	2023
Pangasinan Solar Farm	91.0	Land + Solar Farm	Site Acquisition	2023
Laguna Solar Farm	78.0	Land + Solar Farm	Site Acquisition	2023
Bulacan Solar Farm	130.0	Land + Solar Farm	Site Acquisition	2023
Isabela Run-of-River Hydro	20.0	Run-of-River Hydro	Construction	2023
TOTAL	804.5			



# **Projects Accomplishments: AFAB**







AFAB Rooftop (100% energized and operational), with a total installed capacity of 6.5MWdc on top of 14 industrial buildings owned by various locators inside the Freeport Area of Bataan

# **Projects Accomplishments: Arayat**



# **Projects Accomplishments: Arayat Ph2**





Arayat-Mexico Phase 2 Project, with 42MWdc and POC of 15.22% as of July 20, 2022



# **Projects Accomplishments: AgroSolar**

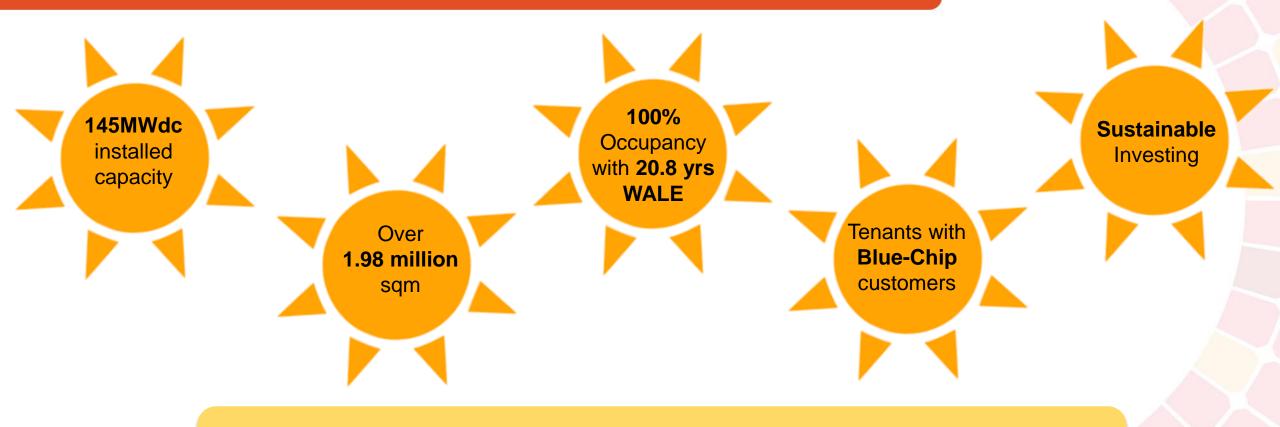






Citicore's pioneering Agro-Solar initiative is moving to a new and higher value crop rotation, such as French beans, arugula and peanuts, from the successful harvest of turmeric

# **Key Take Aways**



Steady, Recurring Income to CREIT from Guaranteed Base Lease, Upside potential from Variable Lease and Pipeline Asset Infusion



# **THANK YOU!**

For questions, please contact:

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